



## Eskayef Pharmaceuticals: Achieving Complete Quality and Compliance in Pharma Operations with BatchMaster Enterprise

### Organization

Eskayef Pharmaceuticals Ltd.

### Location

Dhaka, Bangladesh

### Industry

Pharma Manufacturer

### Products and Services

Pharmaceutical Finished Products, Bulk Pellets, Animal Health & Nutrition Products

### Year of Establishment

1990

### Employees

4000+

### Solution

BatchMaster Enterprise

### Bona fide Manufacturer of Medicines

Established in the year 1990 by Mr. Latifur Rahman, Eskayef is well known for the unswerving standards of quality products such as Pharmaceutical Finished Products, Bulk Pellets, and Animal Health & Nutrition Products. Today, with over 4000 employees, and a rich experience of more than 30 years under this segment, Eskayef has become one of the most trusted names in the pharmaceutical industry of Bangladesh.

The company exports its pharma products to many countries, including some highly-regulated markets in Europe and Australia, and is confident to grow further under the leadership of Mr. Latifur Rahman.

### Objectives

- Achieve collaborative manufacturing
- Optimize production process
- Assure quality & compliance
- Gain visibility into inventory and its movement across supply chain
- Get accurate costing of product and charges
- Have the ability to respond quickly to customer demands
- Have an ERP software that could seamlessly integrate with the existing finance software

### Time for Change

Eskayef was using ACCPAC to manage its financial operations. However, ACCPAC lacked capabilities to track and control manufacturing operations. It failed to offer visibility into business activities of production units operating at different locations, material available in multiple warehouses, and their movement across the supply chain. As a result, the company faced disintegrated operations with multiple versions of truth.

Therefore, Eskayef started looking for an ERP solution that could bring collaboration, record all information at one central repository, and help them analyze the status of operations in realtime so that they can gain sufficient control over the compliance activities, and meet industry-specific regulations, including FDA 21 CFR Part 11 compliance, along with the requirements of GMP guidelines. Moreover, another major requirement from the prospective solution was its integration capability with their existing finance software i.e. ACCPAC.

Fortunately, BatchMaster Enterprise checked all these boxes.

### Why BatchMaster Enterprise?

- ☞ True process manufacturing ERP
- ☞ Original developer of formulation
- ☞ Specially tailored for pharma manufacturing
- ☞ Streamlines end-to-end operations from manufacturing, distribution, finance, inventory, compliance, and quality, to warehousing
- ☞ Immense R&D and physical/nutritional properties analysis capabilities
- ☞ Adheres to all the industry & regulatory compliance requirements
- ☞ Gives freedom to map multiple databases, yet is capable to unite the company's multiple production plants as well as warehouses located at different places



***“With BatchMaster Enterprise, we have noted increased profitability in our business. We are happy that we opted for it after an intense selection process, as it has checked all the boxes of our requirements. The product is extremely user-friendly, and we are confident that this collaboration will be beneficial for us in the long run.”***

**Mr. Manzoor Quader,**  
Assistant GM Finance,  
Eskayef Pharmaceuticals Limited

## Reimagining Operations with BatchMaster

Eskayef found BatchMaster Enterprise (BME) as a perfect-fit ERP to address the needs involved in pharma manufacturing. Designed and developed with tightly-integrated modules like inventory, production, formulation, quality control, Bills-Of-Materials, costing, laboratory, sales, purchase, and finance – the BME was able to help them streamline operations, gain stronger control on quality and compliant manufacturing operations, and reduce wastage.

Commenting on the reasons behind selecting BME, Mr. Manzoor Quader, Assistant General Manager-Finance and Project In-charge, Eskayef Pharmaceuticals Limited, said, “We at SK+F had been looking for an ERP solution that was validatable, and help meet our diverse and complex compliance needs, including cGMP requirements and other regulatory guidelines. Our search ended at BatchMaster. By leveraging the power of this association, we are confident of gaining sufficient control over the compliance activities, and meeting industry-specific regulations, including FDA 21 CFR Part 11 compliance, along with the requirements of GMP guidelines.”

Seamless integration with homegrown add-ons like warehouse management system, fixed asset solution, etc. along with pharma-specific functionalities, further made their business simple!



## Resolution

- BME facilitated better internal collaboration by offering centralized repository of information
- Offered tightly-integrated modules to establish the link between demand, real-time inventory information, formulation, and production
- Strong formulation and R&D module along with pharma-specific-capabilities made manufacturing easier
- The company could now secure formulas, and execute intensive R&D
- Tracking cost with the ability to maintain detailed BOM made possible by the solution
- Quick generation of reports and labels helped them meet cGMP and assure delivering high quality-, FDA-, ICH- and WHO-compliant products
- Handling own manufacturing and contract manufacturing as per cGMP specifications is now easy
- BME's warehouse management functionality allowed executing and tracking details of different warehouse operations remotely
- Automated financial tracking of assets is now possible



## BME- A Software that Changed Everything Without Changing Anything

BatchMaster Enterprise offered the functionalities required by Eskayef to gain insights into their processes that allowed them to proactively plan, make profitable decisions, and quickly react to market demands. The solution acted as an accurate, centralized repository of information that established the link between demand, real-time inventory information, formulation, and production. This helped customer to deliver quality products at the right time, and at the right price.

Manufacturing operations at Eskayef were simplified when they got to know about the pharma module of BatchMaster Enterprise. It made them believe that securing formulas, analyzing them for targeted nutritional values, and generating labels in different regulated formats is quite easy. All of this functionality is essential for cGMP, and FDA certifications at Eskayef. In addition, the built-in Finance module reduced their burden of using two different software, one for handling manufacturing, and the other for finance. Using the same software i.e. BatchMaster Enterprise, Eskayef could now handle all account-related entries and analyze the complete flow of money as well as total expenditure.

Moreover, the seamless integration of the solution with warehouse management system empowered them to remotely execute and track details of different warehouse operations like receiving, shipment, all internal movements, LPN/Pallet management, and shop floor transactions from a mobile/handheld device. This real-time and easily accessible information was needed to make smart decisions, better manage costs, reduce downtime and inventory excesses, and improve demand forecasting.

Lastly, by automating the financial tracking of assets, the software helped with the management of the assets, improved efficiency, and helped in financial arrangements.

### Benefits

- ✓ Reduced wastage
- ✓ Compliant operations
- ✓ Assured quality
- ✓ Streamlined sales cycle
- ✓ Improved productivity
- ✓ Increased profitability

### About BatchMaster Software

BatchMaster Software (an ISO 9001:2015 certified company) is a leading provider of ERP solutions that help formula-based process manufacturers streamline their operations and scale production, while reducing costs and complying with changing customer demands and ever more stringent regulatory mandates. The company delivers industry-specific solutions for Food & Beverages, Nutraceuticals, Life Sciences, Cosmetic & Personal Care, Chemicals, Paint & Coatings, and other process industries. BatchMaster ERP is seamlessly integrated with SAP Business One, Tally, and Sage 100 & 300 ERP, and is available on both - on premise and on cloud.

### Contact Us

BatchMaster Software | 201, Brilliant Solitaire, Plot 6-A, Scheme 78, Part-II, Indore-452010.

+91-731-4008031/35 [www.batchmaster.co.in](http://www.batchmaster.co.in)

9861 Irvine Center Dr. Irvine CA 92618 USA | 949-583-1646 | [sales@batchmaster.com](mailto:sales@batchmaster.com)

[www.batchmaster.com](http://www.batchmaster.com)